



MORTGAGE ORIGINATORS

Commission-Based Full Time Positions

Responsibilities

As a member of our Mortgages department you will generate first mortgage loans for Metro Credit Union and achieve sales goals through solicitation of third party referrals. Participate in business development activities in assigned market/territory so as to facilitate the development of an annual sales plan, which will focus on current and/or emerging sales opportunities.

Qualifications

- ✓ Minimum 2-3 years of experience in the field required
- ✓ Bachelor's degree (BA) from four-year college or university; or equivalent combination of education and experience
- ✓ Excellent sales abilities; knowledge of all types of residential mortgage loans; thorough knowledge of loan policy; thorough knowledge of all types of loans including FNMA, special products and programs, FHA-VA and Non Conforming Jumbo Loans
- ✓ Good written and oral communication skills, including ability to effectively present information and otherwise communicate with co-workers, members, potential members, real estate brokers and the general public
- ✓ Good mathematical abilities including ability to calculate figures and amounts such as discounts, interest, commissions, and percentages

Typical Work Schedule

Typical office hours are Monday - Friday, 8:30am - 5:00pm. Flexibility beyond this timeframe is a must for attending events and/or site visits early in the morning or late in the evening. Will attend an early or evening event one day a week on average. Up to 80% travel required.

We are an Equal Opportunity Employer

Our highly competitive compensation and benefits packages include:

- Health Benefits (Medical & Dental)
- Life and AD&D Insurance
- Short/Long Term Disability Insurance
- AFLAC Voluntary Insurance: Personal Accident, Cancer, & Vision Plans
- 401(k) Retirement Plan with Match & Safe Harbor Contributions
- Flexible Spending Accounts: Health and Dependent Care
- Educational Assistance and Tuition Reimbursement
- Metro University- our in-house career path program
- Employee Recognition Programs
- Employee Assistance Program (EAP)
- Employee Banking Benefits
- Sales incentive plans for frontline employees
- Generous Paid Time Off policies

